



Sigma Consulting is specialized in the management of organizations. Its mission is to provide services to top quality management and decision makers for their internal or external customers.

Our approach has been built on the large range of experience mobilizing expertise from French, Russian and Portuguese consultants.

Our methodology is focused on improving management ability to deal with the new situations.

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Consulting Approach

Our activity of consulting in Management of Organizations varies around the roles of support, evaluation of the needs, research of possibilities and evaluation of these, application of defined solution, monitoring of plan, and management of change... Missions have very different length according to the needs, in general from 3 months to 2 years.

Our approach is structured and based on the use of frameworks of best practices and allows us to provide a methodological guidance to companies.

Our target audience focuses on international multicultural companies from various industrial sectors, such as Aeronautical Industry, Agribusiness, Automotive Industry, Pharmaceutical Industry or Information & Communication Technology.

Our step by step approach we develop is:

- ✓ Analytical, based on the study of the maturity level of the organization
- ✓ Pragmatic, with the prioritization of the implementation of operational management processes
- ✓ Controlled, thanks to the support provided during the implementation of processes

Our activities vary according to four main drivers:

Strategic Consulting



Assistance in the definition of strategy thanks to a correct understanding of its functional, technological and financial impacts

Project Management



Implementation of plans including team management, budgets definition, progresses monitoring and project management and coordination

Audit



Audit and Evaluations, implementation of Corporate Governance processes, definition of key performance indicators (Balanced Score Card), design of development and quality plans



Training sessions on a specific subject or for a particular business activity in order to optimize quality approach, improve organization or launch a new project.



References

European Aircraft Manufacturer

Service Support: Implementation of the user assistance department, servicing 90 offices in 60 countries worldwide

Harmonization of hardware & software standards related to the implementation of new PC based applications and telecommunications systems

Brewery, number 1 on the French market

Service Delivery : Definition of project-engineering contracts for user services Implementation of hardware supply and maintenance contracts Design of network infrastructure scheme for the inter connection of office networks

Multinational American company from agro business sector (UK, France)

Project Management

New architecture of Netware servers project (NDS Redesign).

Implementation of the Global Password Security Policy for all systems in Europe Management of the European Intranet implementation project

American-German Car Manufacturer (Germany)

Member of the Program Management Office

Implementation of program/project standards and processes (ITIL & Six Sigma)

Planning and integration (Overall Program Plan)

Contract Management (Change Control)

Risk Management and Quality Assurance (internal view)

Reporting and Project Communications (internal to the project).

Delivery of the various phases of Due Diligence project (part of the Global project)

Coordination with management of other projects teams (30 sub-projects in total)

European Group from the Corrugated Paper Industry (France & Ireland)

Leader of the European Core Project Team (12 people from 8 countries)

Design of a general Active Directory architecture and a Global Exchange organization for the Group (14 affiliates in Europe)

American Pharmaceutical Group (UK, France)

Account management of the Manufacturing Sites in Europe

Projects initialization lion liaising with resource planners, service managers and team leaders from the Enterprise Information System

Coordination in EMEA of Global Corporate Infrastructure Projects

Custodian of network and processes, facilitating architecture reviews for centrally developed projects (ISO S95 Model)

Introduction 'Best Practice' infrastructure processes to implement new Service Management (SM) ITIL processes.

American Company, Fleet Services leader in the world

Management of Lean Six Sigma projects, aiming to reduce delivery time of cars to customers

Management of Fleet Management Services projects

Management of Global Fleet Agreements

European Telecommunication Group (France)

Training sessions to managers and executives around ITIL framework in the frame of the implementation of the model within the group

ITIL contribution in the performance of the Information system

Processes theory applied to ITIL Service Delivery Service Support

Implementation of the ITIL model



Competence Network

Sigma Consulting approach consists in putting together strengths, competences, tools and strategies, with the intention of achieving not only new markets but also know-how, common developments and a better coverage of the chain of added value in our domains of activity.

We participate to structured networks; this allows us to develop collaboration and partnership relations in value added technological domains.

Associates

Pierre-Olivier PORTMANN Management Consultant

- Consulting on strategy and development plans
 - Organizational processes
 - Business Cases and architecture reviews
 - IT Services Management (ITIL)
- Project Management and coordination (PMI Prince 2)
 pierre-olivier.portmann@sigmaconsulting.eu

Patricia ESNAULT Quality & Process Consultant

- Lean Six Sigma Process Management
- Delivery of preventive and corrective measures
 - Process Reengineering
 - Project Management & coordination patricia.esnault@sigmaconsulting.eu



International cooperation

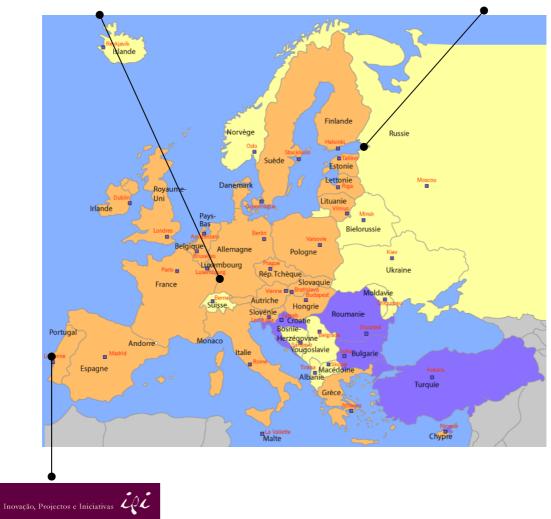
Sigma Consulting participates to the constitution of European networks aiming to develop ICT international projects





Association pour le développement des entreprises et des compétences - France www.adec.fr

St. Petersburg Foundation for SME Development - Russia http://www.fbd.spb.ru



IPI Inovação, Projectos e Iniciativas – Portugal www.ipi.pt